

Real Results . . . Now



*Helping companies improve the
management of business
processes to produce
better bottom-line
performance and
rapid ROI*



Real Results . . . Now




Real customers . . . real solutions

Working with PMG, a telecommunications company reduced account service resources by 50%, and response time on service requests was reduced by half.

Results. A powerful word for today's business. No longer can you afford to settle for "good enough" — the key to beating the competition is to get results from every decision you make and from everything you purchase for your company.

For more than a decade, PMG.net has been delivering millions of dollars in savings to companies like yours. How? By listening to you. By following proven methodologies. By keeping you involved every step of the way. And by delivering on our promise to configure an easy-to-use, quick-to-implement solution that generates powerful business process improvements that will help you see real results ... now.

But most importantly, we deliver results to you quickly. We do our homework so implementation is fast and uncomplicated, and we make sure your staff has the tools and training needed to start achieving rapid and sustainable results the day we walk out the door.

Whatever results you're looking for—lowering costs, enabling employees, improving operations, reducing risk or gaining market share—with PMG, you can achieve them. 



Methodology . . .

Our reputation for configuring solutions that deliver results comes from one principle: generic, off-the-shelf software solutions rarely produce the results, cost savings or investment return you need, and working with large consulting firms usually equates to big bucks and endless implementation time. That's why we keep it simple by using a proven methodology to manage our engagement with you, from start to finish. By following a well-defined process, we stay organized, giving you the results you expect quickly and efficiently.

At PMG.net, we use a collaborative development process that begins with listening to your needs and ends with a solution configured to meet them. One key to successful engagements is to keep you involved every step of the way, preventing loss of time and money caused by "scope creep" or delays.

We start by building a project team of specialists, qualified to create and implement your solution, who will be with you every step of the way. We then begin executing a series of steps—collecting important data, working with you to define your system goals and requirements, designing the information architecture and finally, designing, building and testing your system. Your project is not considered complete until it is successfully launched and the documentation delivered.

PMG solutions have been proven through thousands of executions in businesses similar to yours.

Years of industry experience are engineered into each solution. As a result, your implementation is fast and unencumbered, making your total cost of ownership low and your ROI high.



Methodology doesn't guarantee a successful engagement, but the right methodology can keep it running smoothly. We trust in our methodology to keep your project on track so it will be delivered on time and within budget. 🔄

A recent study conducted by Line56 Research reported that 73.3 percent of IT executives would prefer a single, cross-enterprise infrastructure for on-line information management and delivery.

Solutions . . .

After the dust has settled and your solution is up and running, we want you to be completely satisfied. To accomplish this goal, we focus on delivering solutions that are configured to your specific needs. "Cookie-cutter" software won't do the job, but most companies don't have the time or money to pay millions of dollars and spend years on a solution that typically does not work.



PMG understands that most companies need a little of what both worlds can offer: We select just the right industry standard software products and platforms and enhance them to create a solution designed just for you ... and we do it fast.

But it doesn't stop there. Once you have your solution, you need to be able to use it, manage it and even enhance it without having to call a specialist. At PMG, we keep those goals in mind while we're designing your solution, and we don't leave until you and your staff feel comfortable taking the reins.

When it comes to your solution, we want to help you make money, reduce cost—whatever your goals might be. We use industry-standard as well as our own products to configure your solution. We have years of experience creating software products that support the needs of our clients. PMG's Portal Platform provides a flexible and collaborative database-driven system that allows you to access, publish, submit and manage intellectual property

from a single location. PMG's Policy Management solution provides an easy-to-implement and effective tool that your business policy owner can use to measure policy understanding and manage ongoing compliance. These are just a couple of examples of the ways we can help you meet your company's objectives. 🔄

Real customers . . . real solutions

An Internet Service Provider uses a PMG solution to significantly reduce call-desk volume. Their solution was delivered in 35 days, with an ROI timeframe of 9 days.

The estimated annual ROI for this solution is \$1 million.

Results . . .

Regardless of the expertise of the project staff, the details of the methodology, or the smoothness of the implementation, your ultimate goal is to get results—and from the day you begin working with PMG, you'll see them. Because of our streamlined structure, we can deliver both a lower upfront cost and a substantially lower total cost of ownership that saves our clients 25 to 50 percent on average compared to other large-scale software implementations. Our clients typically see rapid and sustainable return on investment within 4-6 weeks of implementation. This record of delivering on-time and on-budget solutions is the reason why 9 out of 10 clients re-engage PMG for additional engagements. 🔄



Real Results . . . Now

*The time is **now** to stop wasting time, money and resources on the wrong solutions ...*

*The time is **now** to get ahead and stay ahead of the competition ...*

*Call PMG today to start getting real results ... **now**.*





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